



# Cyber-Enabled Workforce: What it Means & How to Ensure Your Company is Prepared

Joshua Hester, **CyberVista**

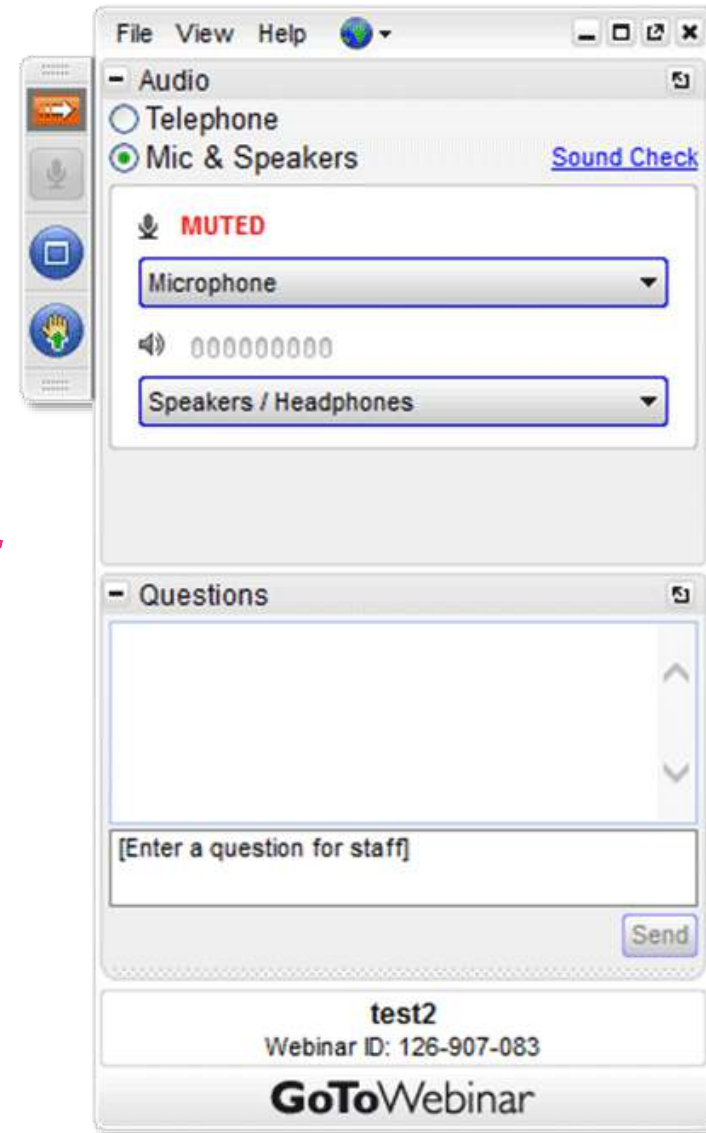
Sonata Ožemblauskaitė, **Questionmark**



To ask questions,  
use the “Questions”  
feature

**Watch for an email after the webinar:**

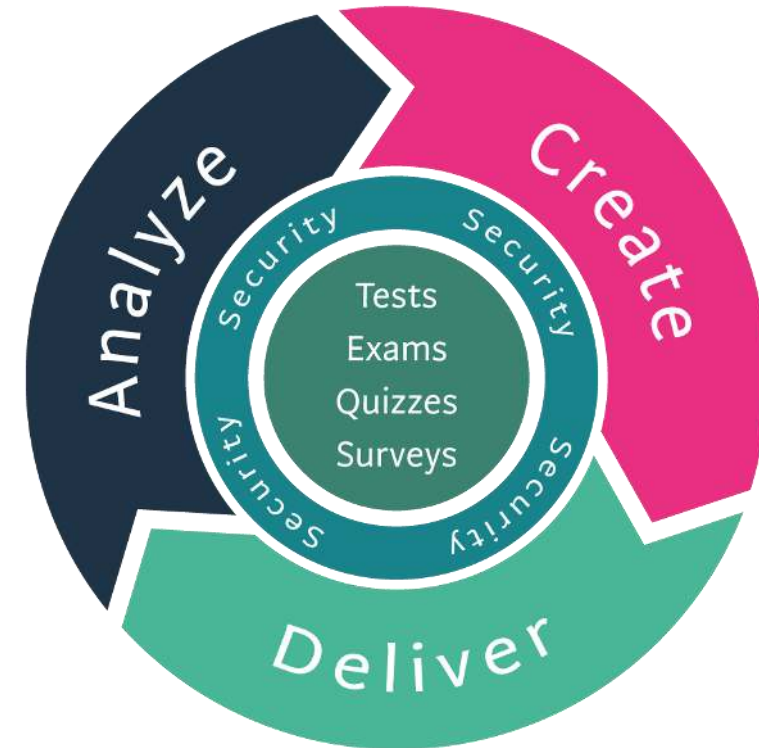
- Download slides (PDF)
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# About Questionmark

## Background

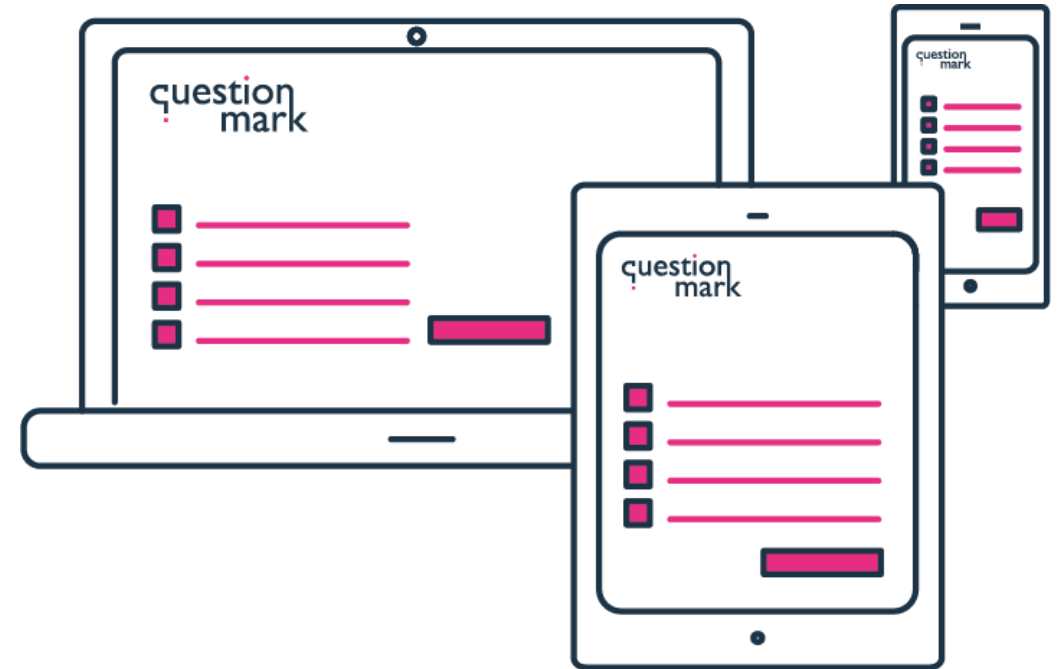
- Founded in 1988
- Assessment solutions to measure knowledge, skills, abilities and attitudes securely for certification, regulatory compliance, workforce learning, sales-force readiness and higher education
- ISO/IEC 27001 Certified (Learn more: [www.questionmark.com/trust](http://www.questionmark.com/trust))



- *Questionmark OnDemand*
- *Questionmark OnDemand for Government*
- *Questionmark OnPremise*

# Agenda

- What cyber-enabled means
- What job roles should be cyber-enabled
- How to build cyber culture within your organization
- How assessments can help your organization's security posture
- Q&A



# Today's Presenters

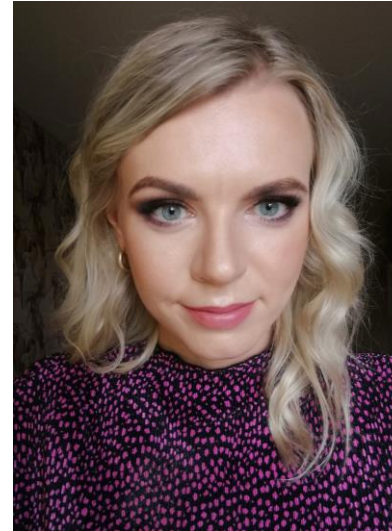
Joshua Hester, CyberVista



## Executive Director, Professional Education

- PMP, PMI-ACP, CISSP, CEH
- Career Pathways Director, IT Certification Council (ITCC)
- MEd in Instructional Technology
- BA in English and Computer Science
- 6+ years' experience in cybersecurity education

Sonata Ožemblauskaitė, Questionmark



## Group Security and Compliance Manager

- CIPP/E; CIPT
- Member of International Association for Privacy Professionals (IAPP)
- LLM in International Law
- BA in Internal Law and Internal Politics
- 5+ years' experience in working in legal and security matters

# About CyberVista

## Background

- Founded in 2016, with parent Graham Holdings Company and sister company Kaplan, Inc
- Company dedicated to cybersecurity training, education and workforce development
- Mission – Eliminate the skills gap by creating job-ready professionals

## TRUSTED BY

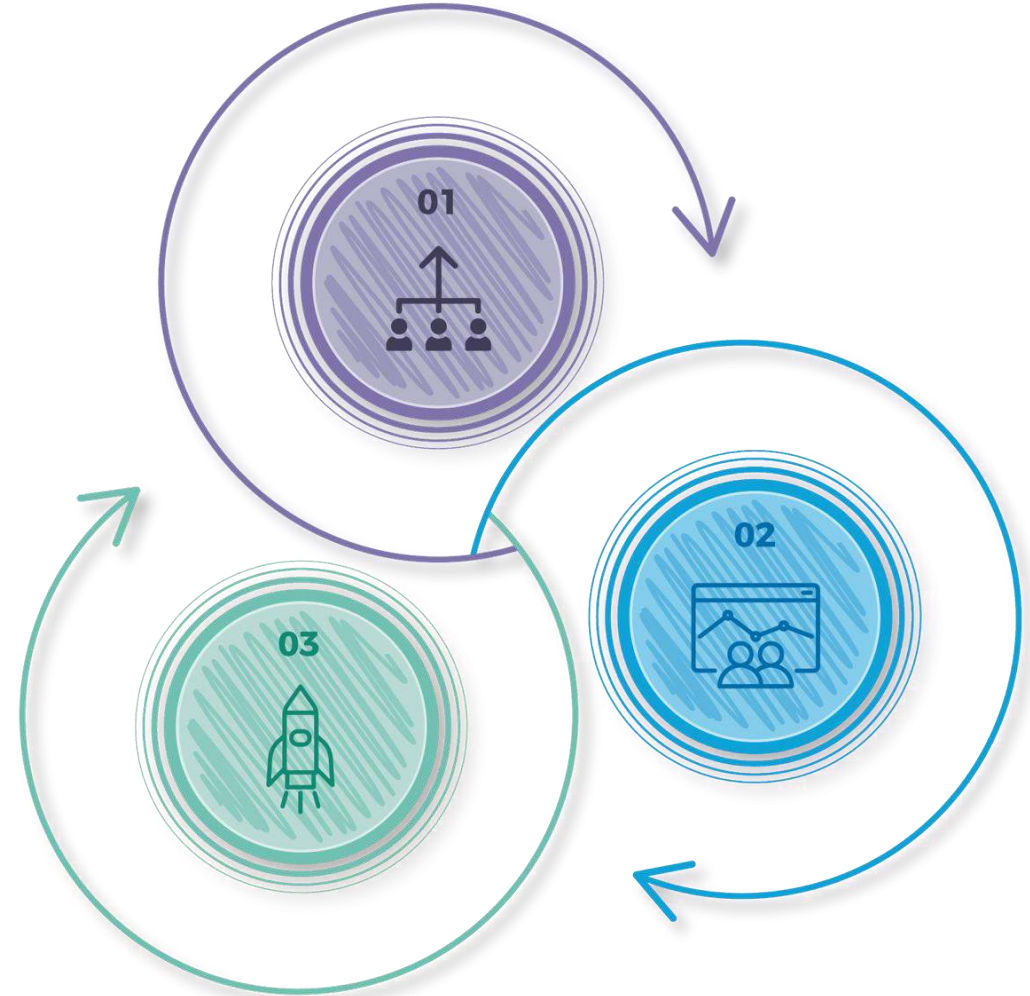


# The CyberVista Method

01. ALIGN - Goal Setting

02. DEPLOY – Assessments & Training

03. GENERATE – Cyber Insights





# Cybersecurity – why bother?

- Over 20 billion data records were leaked in 2020 across 1,120 data breaches and cyber attacks
- 47% of business feel more vulnerable since remote working
- 42% of business claim they do not know how to defend against cyber-attacks aimed at teleworkers
- 88% of data breaches are caused by human error



**Global Risk Report 2021**



# Common challenges

- **Increased risk of cyber-attack** – The risk of cyber breaches has increased in recent years. Widespread remote working over the last year has led to organizations being even more vulnerable to breaches.
- **Compliance breaches** – A cyber-attack that leads to a data breach can cause organizations to incur hefty fines and reputational damage.
- **External skills shortage** – Employers are struggling to recruit people into specialist cybersecurity roles.
- **Internal skills gap** – Employers worry that there is a gap between the cybersecurity skills they need and those that exist among the current workforce.
- **Learning and development** – Employers are unsure which teams and job roles require further awareness of cybersecurity issues and what specific training they need.

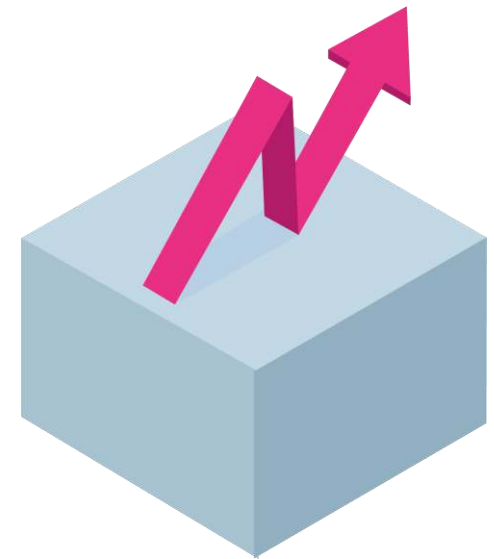
# What does cyber-enabled mean?

## Who are NOT cyber-enabled:

- General professionals
- Specialized cybersecurity roles

## Who ARE cyber-enabled:

- Those who handle sensitive data
- Those who maintain or develop systems with sensitive data





## Quick Poll

**How many cyber-enabled professionals are in your company?**

- Less than 10
- Over 50
- Not sure

# How many professionals are cyber-enabled?

## Cybersecurity

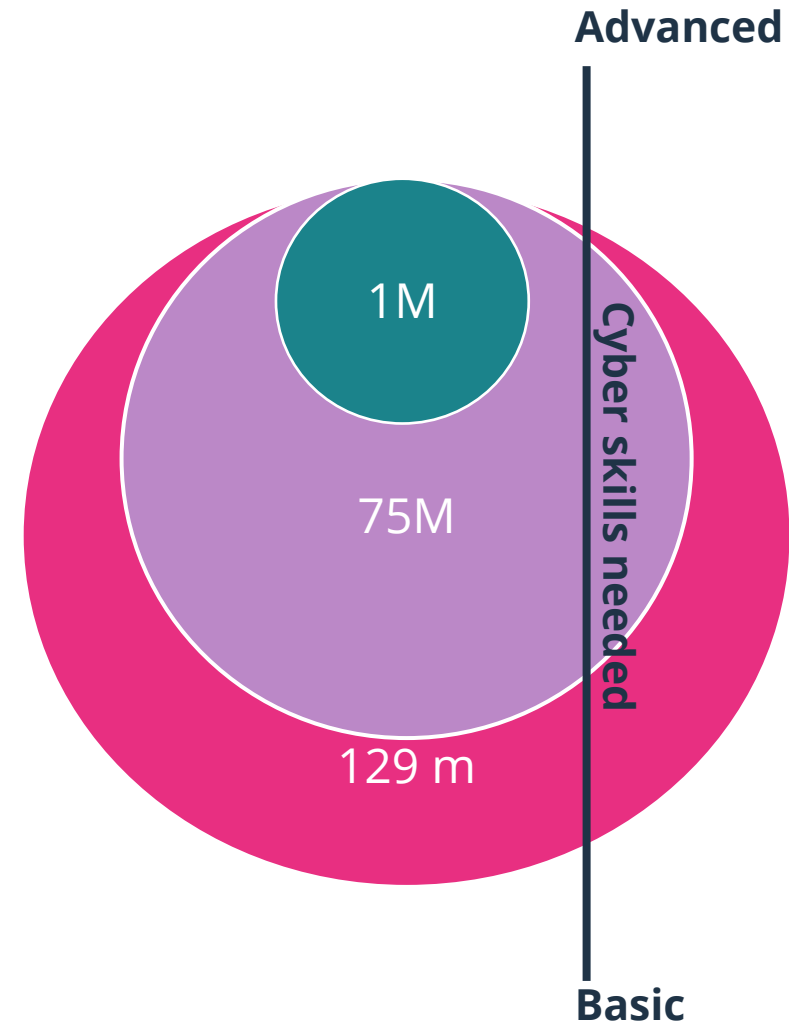
Dedicated personnel are a small portion of the workforce but require the most technical training.

## Cyber-Enabled

A large subset of employees access sensitive data daily. Awareness training isn't sufficient.

## General Workforce

An evolving regulatory environment across industries requires all employees to receive cybersecurity awareness training.



# Cyber-enabled roles

## General job titles

- Information Technology Personnel
- Database and Data Scientists
- Human Resources
- Marketing and Sales

## Healthcare

- Clinical Engineers
- Medical Records Technicians
- Health Information Managers

## Financial Services

- Risk and Compliance Professionals
- Financial Advisors
- Loan Officers
- Insurance Agents

## Technology and Cybersecurity

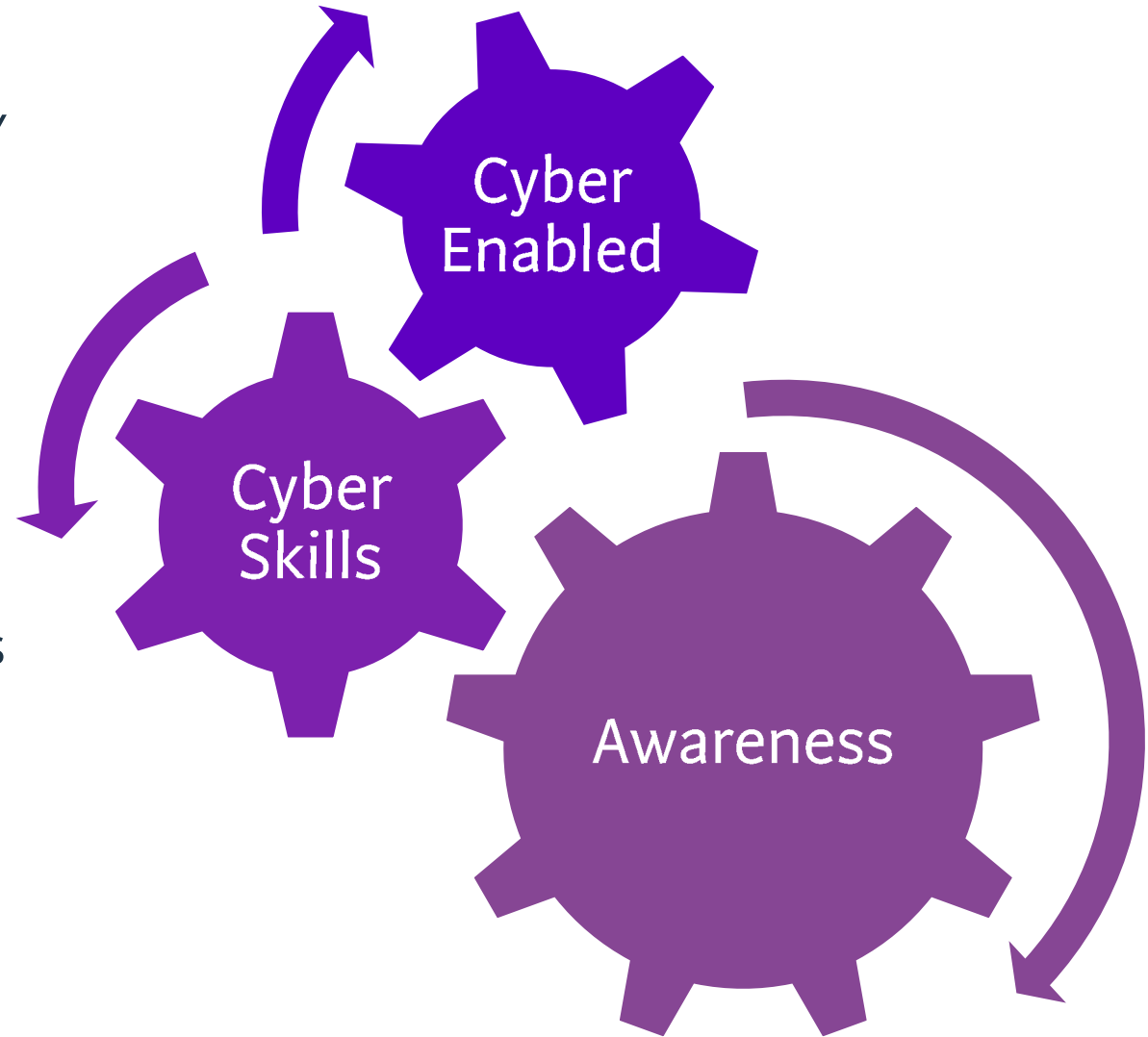
- Risk and Compliance Professionals
- Financial Advisors
- Loan Officers
- Insurance Agents

# Building cyber culture

- Going beyond Awareness – the WHY behind security

Which will:

- Establish a proactive cybersecurity mindset
- Invest in talent and career pathways
- Increase company communication
- Elevate overall security posture





# Topics to cover in cyber-enabled training

## Learning objectives

- Why security is important
- Create behavior changes
- Build foundational cybersecurity knowledge
- Develop necessary soft skills \*

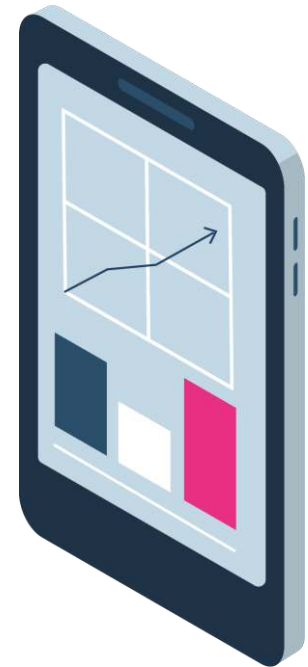
## What to consider when deploying training:

- Length of coursework
- Content delivery methods
- Ability to measure improvement



# Knowledge acquisition and improvement

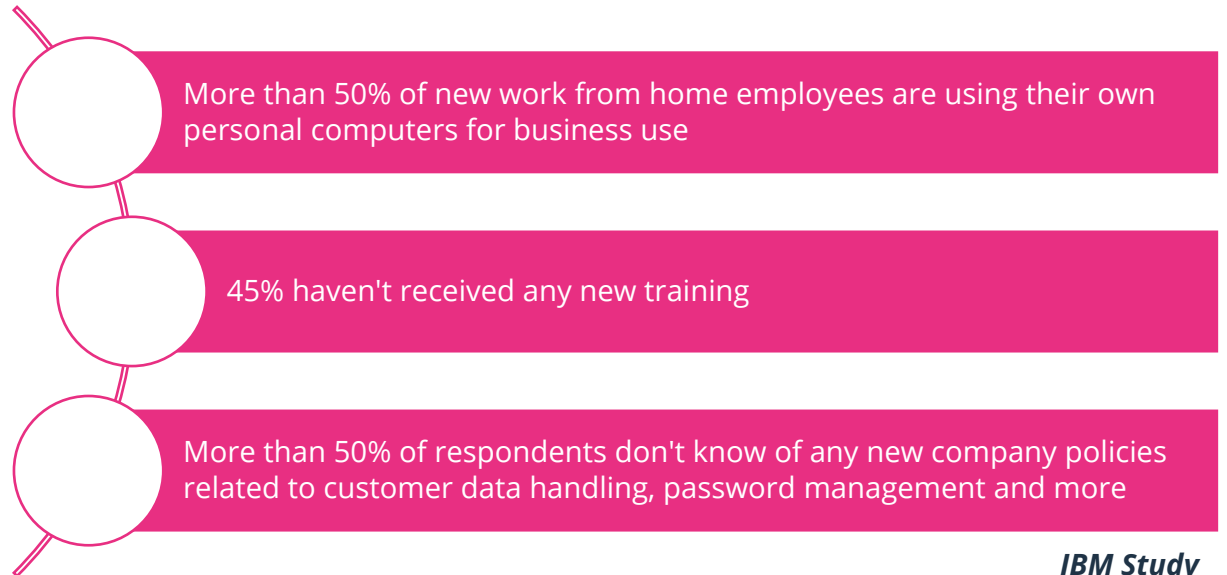
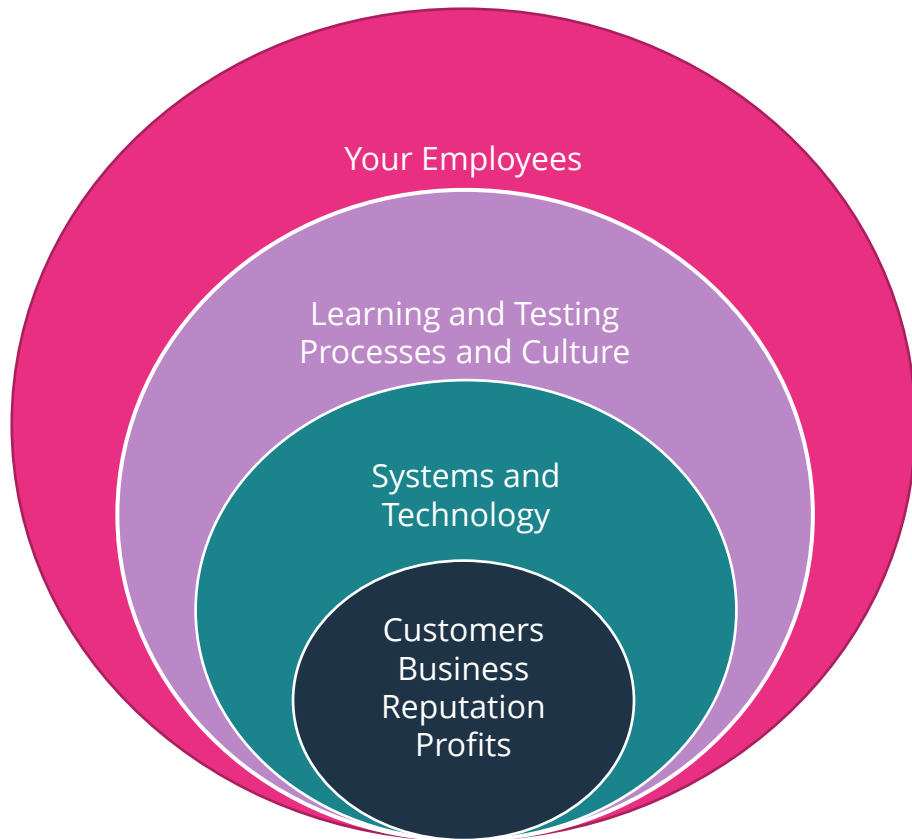
- Set a goal
- Train your employees
- Assess your employee knowledge
- Implement additional training if needed
- Assess whether the additional training improved the gap of knowledge



# Why should you test your employees?

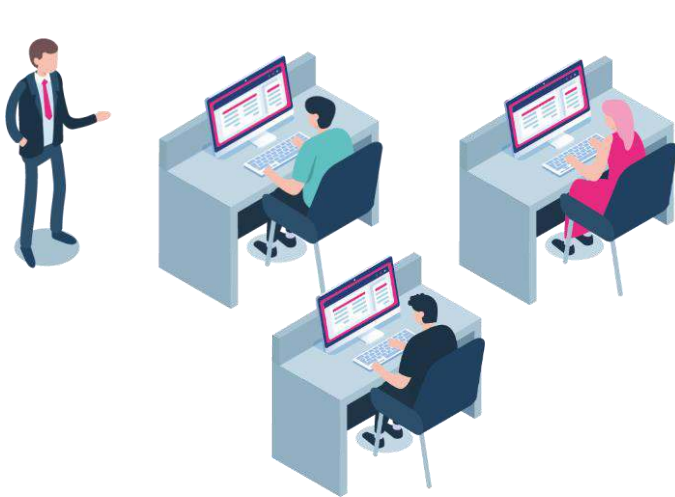
People run the processes and technology to comply with regulations and meet business objectives.

Assessments help you manage competencies of your people



**IBM Study**

# How to Document Training: *Assessments Document Understanding Not Just Attendance*



- Taking attendance proves someone turned up but doesn't show they paid attention and understood.
- Getting an employee signature shows more but may sign without taking seriously or without understanding.
- Giving someone a test checks understanding of rules and knowledge of know what rules are and how to follow them.

# Cybersecurity for Home-based workers

## About the test:

- Measures general understanding of good cybersecurity practices when working at home
- Covers browser, network and device security, disposal and social engineering risks
- 25 questions in 45 min

## Results:

- Getting a clear picture
- Identifying appropriate training
- Ensuring business continuity

### Sample item

**You are surfing the web and encounter a free download of software which is normally quite expensive. What is the biggest risk of downloading the software?**

- a. The software will require expensive configuration to work on your system
- b. The software may allow access to your system by an attacker
- c. The software might not work properly on your system
- d. The software may interfere with the working of other software on your device

## Case study – NT-ware

NT-ware is a print and document management software business, headquartered in Germany with offices worldwide. They purchased the Cybersecurity for Home-based Workers test this spring to assist employees to switch to remote working.

### Outcomes:

- They have used it with all their 155 employees
- 93% of their employees have passed the test

According to them, the assessment **achieved two goals:**

- It **raised employees' awareness about the threats**
- It **informed** the employer **about cybersecurity training needs** and topics to cover

**The employees found the test challenging, but insightful.** The questions 'made them think'.

The Cybersecurity for Home-based Workers will become a standard part of their onboarding program.



# Critical Cyber Diagnostic - Overview

- **Purpose of the test:** to measure proficiency in cybersecurity knowledge and skills based on the NICE Cybersecurity Framework
- **Targeted audience:**
  - Those who regularly access sensitive systems and data, including IT and HR;
  - Professionals and managers who have specialized security roles, such as security analysts and incident responders;
  - Any role within an organization that supports the overall security posture.
- **Items written** by subject experts and evaluated by several professional reviewers
- **Covered areas:** network fundamentals, threats and attacks, network security, security engineering, risk management and governance, security operations, offensive and defensive schema
- **Questions:** 21 out of 28 questions in 30 minutes; assesses application-level knowledge and analysis skills
- **What does it mean to score high/low:** a high score indicates mastery of the relevant knowledge and skills. A low score indicates that additional support may be required

# How could these tests help your organization?

- **Improved cybersecurity** – Highlight areas of weakness. Leaders can introduce training and improve performance.
- **Reduce risk** – Help employers address areas of weakness. This reduces the risk of costly data breaches.
- **Demonstrate compliance** – Enable employers to demonstrate that workers understand requirements to regulators and stakeholders.
- **Better recruitment** – Used in the pre-hire process. Hirers can ensure they are bringing people with the right skills into cybersecurity roles.

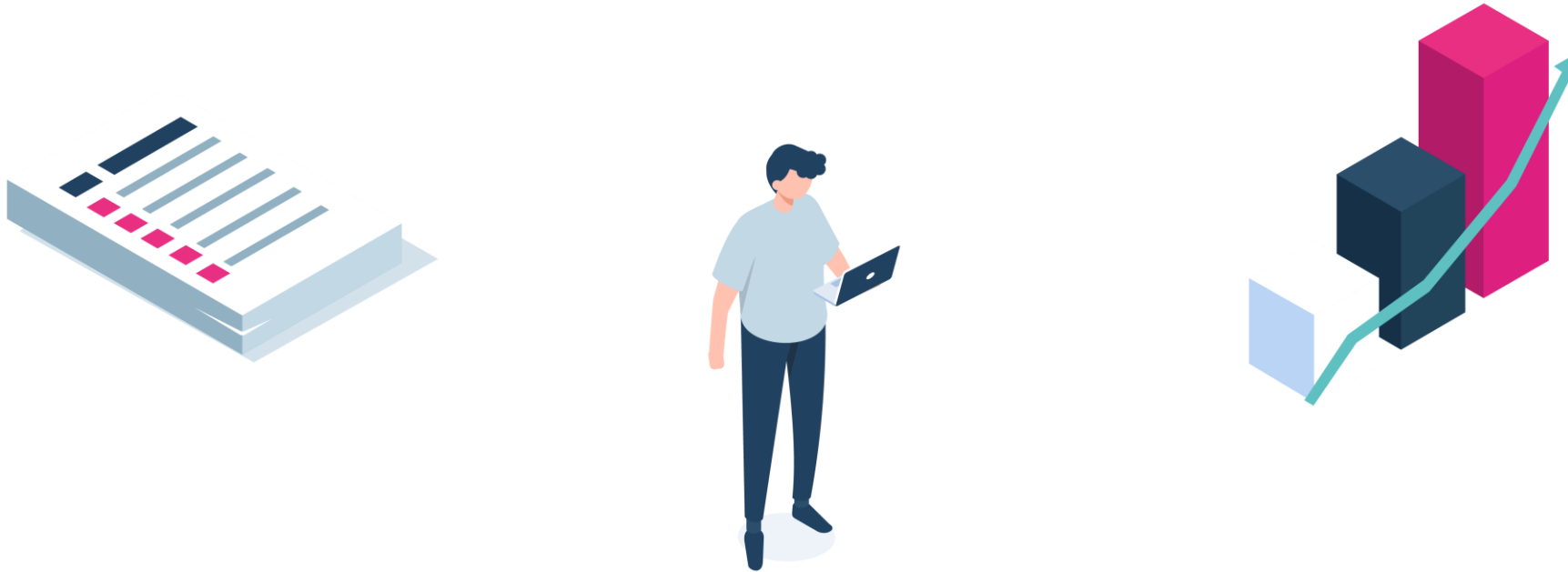


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Questions?



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**[www.questionmark.com/resources](http://www.questionmark.com/resources)**

# Upcoming webinars

## Questionmark 2021 Q3 Feature Release Briefing

◆ August 12, 2021 - 11:00 am to 12:00 pm (EDT)

An in-depth look into your third quarter product feature release, this briefing is jam packed with key new features that will ensure you are delivering valid and reliable assessments.

[Click to Register](#)

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## Introduction to Questionmark's Assessment Platform

◆ August 24, 2021 - 12:00 pm to 1:00 pm (EDT)

Learn the basics of authoring, delivering and reporting on surveys, quizzes, tests and exams. This introductory webinar explains and demonstrates key Questionmark features and functions.

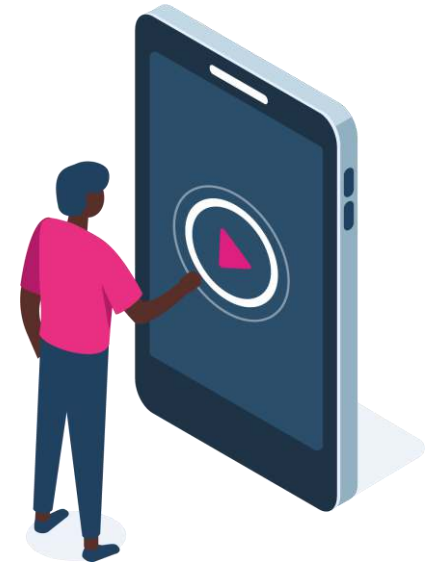
[Click to Register](#)

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## Test-Item Database Design – Your Key to Fairness

◆ August 26, 2021 - 11:00 am to 12:00 pm (EDT)

Learn the importance of the initial design of a test-item database. This session will cover how the initial design or layout of topics affects several outcomes down the line including locating test-items within the database, item selection for assessments, using reports to identify knowledge gaps, and decisions on how to score the examination.

[Click to Register](#)

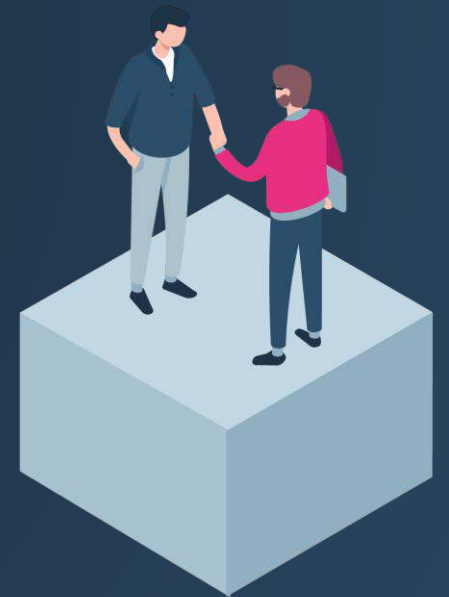


# How to Evaluate

## **Request a one-on-one demo**

*The Questionmark team will contact you to arrange a demonstration tailored to your needs and questions*

**[www.questionmark.com/request-demo](http://www.questionmark.com/request-demo)**







# Thank you for attending!

***GET IN TOUCH WITH US***

Reach out to Sonata – [sonata.ozemblaускаite@questionmark.com](mailto:sonata.ozemblaускаite@questionmark.com)

Reach out to Joshua – [joshua.hester@cybervista.net](mailto:joshua.hester@cybervista.net)